

AGENDA

Business Development 200 South Biscayne Blvd., 5th Floor Conference Room C Miami, FL 33131 Wednesday, April 2, 2025 9:30 A.M

BUSINESS DEVELOPMENT COMMITTEE MEMBERS:

Suzanne Amaducci, Chair Alicia Cervera Lamadrid Martu Freeman-Parker Nicolas "Nick" Katz Jose Mallea

MIAMI DDA STAFF LEAD:

Michaeljohn "MJ" Green, Miami DDA, Chief of Economic Development & Strategy

1. WELCOME

- Welcome Suzanne Amaducci, Miami DDA, Business Development Committee Chair
- Roll Call & Public Comment Elvira Manon, Miami DDA, Executive Board Secretary

2. PRESENTATIONS/DISCUSSIONS

- FIFA World Cup 2026 Alina T. Hudak, President & CEO, and Rey Martinez, Chief Operating Officer, FIFA World Cup 2026 Host Committee
- Update on Permit Clinic Myrna Ace, Miami DDA, Business & Grants Expert
- Business Development Grant Application Review Michaeljohn Green, Chief of Economic Development & Strategy, Miami DDA
 - Green Chicken Overtown, LLC
 - Zamuners LLC d/b/a Mess of Blues
 - Titl, Inc.
 - Travel all Over TAO, dba E-Mile The Electric Ride
 - Femme Progressive

3. MEDIA REPORT – RBB COMMUNICATIONS

March Media Report – Julie Jimenez-Padron, Vice President, rbb Communications

4. MEETING ADJOURNMENT

Next Business Development Committee meeting: Wednesday, May 7, 2025, at 9:30 a.m.

2025_0402_Business Development Committee Meeting

PERMIT CLINIC UPDATE



We are excited to announce that our

session

of the Permit Clinic will be taking place on April 10, 2025! It's been an incredible journey helping our community navigate the complexities of permits, and we couldn't have reached this milestone without your continued support.

Working with us:

City of Miami Building City of Miami Code Enforcement City of Miami Fire Marshall

City of Miami Planning Department City of Miami Zoning Miami-Dade County DERM Miami-Dade County WASD



Green Chicken Overte	own LLC SUMMARY SHEET/APPLICATION
APPLICANT	Green Chicken Overtown LLC
HEADQUARTERS LOCATION	Miami, FL
PROPOSED LOCATION IN CITY OF MIAMI	Miami DDA District
OTHER LOCATIONS UNDER CONSIDERATION	Riverlanding, Bird Road, Doral City Place
DATE OF DIF APPLICATION	January 27, 2025
OVERALL BUSINESS ACTIVITY/MISSION	A restaurant focused on serving healthy, flavorful, and sustainably sourced chicken dishes with a twist. Their menu includes a variety of options featuring grilled, fried, and roasted chicken, paired with fresh vegetables and creative sides. The establishment aims to provide a modern and vibrant dining experience, with a particular focus on community engagement and supporting local initiatives.
PROPOSED CAPITAL INVESTMENT	\$723,000
TARGETED DIF INDUSTRIES	Retail
NEW BUSINESS OR EXPANDING BUSINESS	New business to the Miami DDA District
ESTIMATED SQUARE FEET OF OFFICE	2475 SF Space
TOTAL NUMBER OF DIRECT JOBS TO BE CREATED/RETAINED	18
EFFORT IN HIRING RESIDENTS IN LOCAL AREA	100%
ESTIMATED ANNUALIZED AVERAGE WAGES	\$35,707
MEDIAN ANNUAL WAGES	\$31,202
ANNUAL EMPLOYEE BENEFIT PACKAGE	\$687
NUMBER OF YEARS TO CREATE NEW JOBS	1
INCENTIVE AWARD APPLIED FOR	\$50,000
ESTIMATED PROJECTED INCENTIVE AWARD	\$50,000
COMMENTS	N/A

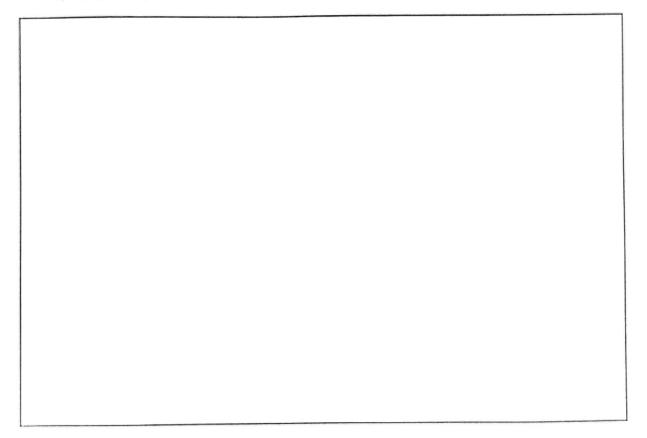
Section 2. Employer Identification

1	Miss	rsi DDA Incentive Fund (DIF)
	(a)	Name of Company Green Chicken, Duentown, LLC
	t)	Mailine address 737 SN 109 MAVE, Suite 102, Miami FL 33174.
	()	Mailing address 737 SW 109th AVR, Suite 102, Minni FL 33174. Primary Company contact (please include phone and email) Lignet Sudo Lignets Chotma, / com
	(f)	Company's federal employer identification number (EIN) <u>33 - 363 9143</u>
	f)	Company's Florida sales tax registration number (it applicable) Describe the Company's primary business activities: TRESTRUMANT

2.2 a) Has the Company or any of its officers ever been subjected to criminal or civil fines and penalties?



b) If YES, please explain:





Section 3. Project Identification / Information

3.1 Description of the type of business activity or product: Is the business unit a (please choose one): a) An expansion of an existing Miami DDA business V New business to the Miami DDA District Incentive Fund Program b) Retail Start-up Mid-size Provide a description of the business: c) We are a small, Local Brand, owned and operated by heisband an heatty, presh fast food with Caribbaan and wipe. We specialize in inpluenced by Jamaican & Latin Backy and American Fresion Clients can customize their plates with the ingredients they wan neir meals get prepared in a fast paced any constant. In once that includes only the best ingredients down options at affordable prices 3.2 Check the appropriate box and complete the line item: Project's current location (if applicable): 737 5W 109 th Ave Miami, FL 33174. a) Square footage: EXISTING _____ EXPANSION (if applicable) _ Project's proposed location(s), if different from above: 350 NW 1st Ave, Mami (1) Address: Giverlanding -1400 N. Diver DR Square footage ______ (2) Address: Windsor Ludlam-7004 Bigd Rd. Square footage 2/12 (3) Address: Doral Place - 87 Building B, UNIT 18 Jure footage_ b) Start-up Funding series _ Start-up Partner recommendation _ Founder resides in _ c) Retail 7 Yours. Annual revenue _ Years in business. Permit Clinic approval.



3.3 Check the boxes that best defines your business

Regional headquarters office	Latin America headquarters office	Other
National headquarters office	Technology	
World headquarters office	Finance	

- 3.4 Employment and wages: (Retail & Mid-size grant) (2) MANNAPLTS (25/h, (2) ass. MAN. @ 20/h
 a) Existing jobs Company-wide (12) (1) cook @ 18/h (1) head Server@ 17/h
 b) Existing jobs in Miami DDA District b) Average annual wages (not including benefits) created by September 30th (City of Miami Fiscal Year): c)
 - d)

Year	New Jobs	Average Annual Wages	Median Annual Wages	Average Employer Provided Benefits
2026	18	35,707,00	31,200.00.	\$ 686,666.00

3.5 Employment and wages: (Start-up)

- Existing jobs Company-wide: _ a)
- b) Existing jobs in Miami DDA District: ____
- Total number of new jobs created in Miami DDA District : _____ c)
- Average annual wages (not including benefits) created by September 30th (City of Miami Fiscal Year) d) for each of the years listed below:

Year	New Jobs	Average Annual Wages	Median Annual Wages	Average Employer Provided Benefits



Section 4 Project Impact Information

4.1 Incentive Rationale:

Provide a statement indicating why the incentive award is needed to further the project. What role will the incentive award play in the decision of the applicant to locate or expand in the Miami DDA? Indicate whether there are other communities competing for this project, and if so, which communities, and what incentives are being offered by these communities (if any).

Green Chuckon is a Small Brand with a Big Hea always poen to offer clear eating options, even for those a budget. We believe that offering our customers heatt RR options wohing a price range similar to past them to make the night desicion. Green 10 f the workforee (busy propessionals members Tus samily lives, who seek concerient edups & who have timeted budget bu need Jus diet and a Upe a healthy Duld consi Nerr u Ю uk all R Capital Investment (if applicable Q 4.2 'U s oe

a) Project proposed capital investment in real estate

Purchase

Rent

- Amount \$
 - 9,000.00
- b) Describe the capital investment in real and personal property (examples: construction of new facility; remodeling of facility; upgrading, replacing, or buying new equipment):

Based in Preliminary estimates jour constructions cost Will be close to \$480K-\$500k. Turnishings of equipment,
I Have the set of the
Will be chall to \$480K - #STOK. TURNIChenes & each ment
arround \$100k. Our architectural & MEP Hans of permet
archura pron our archerectarap FMCP plans & Demet
la contra de la co
costs could potentially be rear \$ 35K, Not including
i i i i i i i i i i i i i i i i i i i
DERM or WASD impact pees. These use to be determined by
During which impact foll there we to be altermined by
lach onfify.

c) List the amount and type (FF&E, equipment, remodeling, etc.) of major capital indestment to be made by the applicant in connection with this Miami DDA project:

Amount \$	_ FF&E (Furniture, Fixtures, & Equipment)
Amount \$ 480,000,00	_ Construction/Remodeling
Amount \$ 35, 100.00	_ Other



Section 5. Please initial below indicating your agreement:

5.1 <u>C</u> that Miami DDA will conduct an annual review and verify the financial and personnel records of the Company and/ or perform on site visits to verify employment relating to the new jobs, review said financial and personnel records, and ascertain whether the Company is compliance with the terms of the DIF Application and Program Guidelines;

5.2 that adherence to the DIF Application, Program Guidelines, and Annual Review requirements is a condition precedent for the receipt of any award in a fiscal year and that the Company's failure to comply results in the loss of eligibility for receipt of DIF awards and the revocation by the Board of Directors or Board of Directors Designee of the certification of the Company as a DIF eligible business;

5.3 <u>C</u> that the payment of DIF awards are conditioned on submission of a completed Annual Review Form and subject to specific annual appropriations by the Board of Directors sufficient to pay amounts under the approved Application or as stipulated in the program guidelines;

5.4 Let that the Company will maintain personnel and financial records related to jobs, wages, and taxes paid which are the subject of this Agreement and submit summary reports of said records to the Miami DDA as part of each annual claims-submission. The Company will retain said personnel and financial records for a period of three (3) years after payment of the last cash incentive award.

5.5 that the Company will not enter into a lease agreement, or execute a renewal, before the final approval of said incentive.

Section 6. Submission and Contact Information

6.1 Two Signatures are Required for Submission
Name_LIANET SADO
Title OWNER
Address 5020 SW 87 Ave Email Lianets Chotmail-Com Phone (305) 300-5035
Email Lianets Chotmail-Com
Phone (305) 300-5035
Signature Leavelrueo.
Date

Name Devon Splann
Title ON Netz
Address 50 20 SOD S7 Ave
Email devou 1209 @qmail.com Phone (786) 326 - 6260.
Phone (786) 326 - 6260.
XT
Signature
Date



THE INFORMATION IN SECTIONS 7-10 TO BE COMPLETED BY THE MIAMI DDA

Section 7. Projected New Revenue to the City of Miami

List the amount and type of projected taxes this project will provide in the form of new revenue to the City of Miami:

Amount \$	Property Taxes (if applicable)
Amount \$	Business Tax Receipt (Chapter 31, Article II, Sec. 31-50)
Amount \$	Certificate of Use (Chapter 2, Article IV, Division 2, Sec. 2-207 (a) (3))

Section 8. Estimated Economic Impact

Amount \$_____SalariesAmount \$_____Housing (~30%)Amount \$_____Discretionary Spending (~30%)

Section 9. Application Confirmation

- 9.1 Date Initial Application Received by the Miami DDA <u>1/27/2025</u>
- 9.2 Date Application was Confirmed as Completed by Staff <u>1/28/2025</u>
- 9.3 Date Application Reviewed by Enterprise Committee 4/2/2025
- 9.4 Date Application Reviewed by Board of Directors 4/18/2025

Section 10. Estimated Award and Agreement End Date

- 10.1 \$: 50,000 The estimated amount of DIF cash incentive awards which the Company is eligible to receive on the project.
- 10.2 Fiscal Year Estimated Amount

FY 2024-2025	\$ 50,000
FY	\$
FY	\$

Zamuners LLC d/b/a Me	ss of Blues SUMMARY SHEET/APPLICATION
APPLICANT	Zamuners LLC d/b/a/ Mess of Blues
HEADQUARTERS LOCATION	Miami Beach, FL
PROPOSED LOCATION IN CITY OF MIAMI	Miami DDA District
OTHER LOCATIONS UNDER CONSIDERATION	
DATE OF DIF APPLICATION	April 1, 2025
OVERALL BUSINESS ACTIVITY/MISSION	Mess Of Blues is a boutique curating men's clothing and accessories, blending vintage finds with handcrafted Italian garments. Inspired by Elvis Presley's effortless style, they offer rare vintage pieces, '80s and '90s soccer jerseys, designer items, and watch and car-related accessories.
PROPOSED CAPITAL INVESTMENT	\$110,000
TARGETED DIF INDUSTRIES	Retail
NEW BUSINESS OR EXPANDING BUSINESS	New business to the Miami DDA District
ESTIMATED SQUARE FEET OF OFFICE	1200 SF Space
TOTAL NUMBER OF DIRECT JOBS TO BE CREATED/RETAINED	1
EFFORT IN HIRING RESIDENTS IN LOCAL AREA	100%
ESTIMATED ANNUALIZED AVERAGE WAGES	\$40,000
MEDIAN ANNUAL WAGES	\$40,000
ANNUAL EMPLOYEE BENEFIT PACKAGE	\$0
NUMBER OF YEARS TO CREATE NEW JOBS	1
INCENTIVE AWARD APPLIED FOR	\$50,000
ESTIMATED PROJECTED INCENTIVE AWARD	\$50,000
COMMENTS	N/A



INCENTIVE FUND APPLICATION (DIF)

Section 1. Application Instructions

- 1.1 Please carefully review all Application and Agreement materials.
- 1.2 Contact the Miami Downtown Development Authority using the information below to discuss your project and Application before submitting a formal proposal.
- 1.3 The completed and signed Application and Agreement must be filed with:

Miami Downtown Development Authority Miami DDA Incentive Fund (DIF) Attention: Business Development

Michaeljohn A. Green Chief of Economic Development & Strategy Email: green@miamidda.com Phone: 305-579-6675 Carlos Garcia Business Development Advisor Email: garcia@miamidda.com Phone: 305-579-6675

1.4 **IMPORTANT NOTE:** This Application must be filed prior to making the decision to locate a new business, or to expand an existing business, in the Miami DDA District. However, an applying Company that is contemplating such a business decision may, upon request and Miami DDA recommendation, be considered by the Board of Directors or the Board of Directors Designee for preserving inducement. If the Board of Directors or the Board of Directors preserving inducement the applying company maintains program eligibility.

Section 2. Employer Identification

2.1 Miami DDA Incentive Fund (DIF)

a)

Name of Company: ______

- b) Mailing address: ______ 1052 Jefferson ave apt 7, 33139 Miami Beach FL
- c) Primary Company contact (please include phone and email): <u>7863276097 stef@messofblues.com</u>

NO

Stefano Zamuner

- d) Company's federal employer identification number (EIN): ______84-4891221
- e) Company's Florida sales tax registration number (if applicable): <u>certificate n: 23-8019552412-0</u>
- f) Describe the Company's primary business activities: Men's clothing: new and vintage

2.2 a) Has the Company or any of its officers ever been subjected to criminal or civil fines and penalties?

YES

b) If YES, please explain:



Men's clothing: new and vintage

Section 3. Project Identification / Information

3.1 Description of the type of business activity or product:

a) Is the business unit a (please choose one):



New business to the Miami DDA District

Retail

An expansion of an existing Miami DDA business

b) Incentive Fund Program

Start-up

Mid-size

c) Provide a description of the business:

Mess Of Blues is a boutique curating men's clothing and accessories, blending vintage finds with handcrafted Italian garments.

Inspired by Elvis Presley's effortless style, we offer rare vintage pieces, '80s and '90s soccer jerseys, designer items, and watch and car-related accessories.

As we expand, Mess Of Blues will evolve into a full men's concept store—an immersive space where clients can experience these eras through curated displays, a lounge corner, and our own Italian-made watches. A bigger space will also allow us to offer a wider price range of products, from \$50 t-shirts generating profit through volume, to high-end watches and custom-tailored garments and shoes, which will yield higher profit per piece and attract a diverse clientele.

3.2 Check the appropriate box and complete the line item:

a)	Project's current location (if applicable): 7209SW 57th CT South Miami, 33143, FL		
	Square footage: EXISTING 352sf	_ EXPANSION (if applicable)	
	Project's proposed location(s), if different from above:	written in order of preference so far	
	(1) Address: 260 E Flagler st	Square footage	1,200
	(2) Address: 29 E Flagler st	Square footage	1,200
	(3) Address: 209 NE 1st st	Square footage	1,200
b)	Start-up		
	Funding series		
	Start-up Partner recommendation		
	Founder resides in		
c)	Retail \$110,000 /year Annual revenueAlmost 20 years within the fash	ion business working for US & EU brands (Ca	
	Years in business <u>Karl Lagerfeld</u> , Wrangler, H&M	and more) + 2 years retail in Miami	

Permit Clinic approval_

3.3 Check the boxes that best defines your business

Regional headquarters office	Latin America headquarters office
National headquarters office	Technology
World headquarters office	Finance

3.4 Employment and wages: (Retail & Mid-size grant)

a) Existing jobs Company-wide: 1: Stefano Zamuner - owner

b) Existing jobs in Miami DDA District: ____

c) Total number of new jobs created in Miami DDA District : _____

d) Average annual wages (not including benefits) created by September 30th (City of Miami Fiscal Year):

Year	New Jobs	Average Annual Wages	Median Annual Wages	Average Employer Provided Benefits
2025	1	\$40,000	\$40,000	0

3.5 Employment and wages: (Start-up)

- a) Existing jobs Company-wide: ____
- b) Existing jobs in Miami DDA District: _____
- c) Total number of new jobs created in Miami DDA District : _____
- d) Average annual wages (not including benefits) created by September 30th (City of Miami Fiscal Year) for each of the years listed below:

Year	New Jobs	Average Annual Wages	Median Annual Wages	Average Employer Provided Benefits



Section 4 Project Impact Information

4.1 Incentive Rationale:

Provide a statement indicating why the incentive award is needed to further the project. What role will the incentive award play in the decision of the applicant to locate or expand in the Miami DDA? Indicate whether there are other communities competing for this project, and if so, which communities, and what incentives are being offered by these communities (if any).

The incentive award is essential to our decision to relocate from South Miami, where foot traffic has remained stagnant and the local community lacks the spending power and enthusiasm for high-quality fashion. Downtown and Brickell, with their dynamic mix of professionals, tourists, and fashion-conscious shoppers, provide the right environment for Mess Of Blues to thrive. The award would help us expand into a full men's concept store—an immersive space featuring a lounge, with a classic small foosball table, and a bar corner for curated events like happy hour promotions to engage the community.

Mess Of Blues is more than a retail store—it's a curated experience that brings fashion history to life, primarily for men, an often underserved market. We cater to a niche audience passionate about timeless style, watches, and vintage sportswear, offering exclusive Italian-made pieces, watch-related accessories, and iconic soccer jerseys. While niche, we remain adaptable, appealing to a broader audience with refined T-shirts, hats, and elevated souvenir garments tailored to Downtown Miami's strong tourism market.

In terms of competition, no one offers what we do in Miami. While others sell menswear, we uniquely blend vintage, Italian craftsmanship, and watch culture. With nearly 20 years of experience as a designer for major brands, I now have a clear vision for Mess Of Blues. This move isn't just about expansion—it's about creating a destination where fashion, history, and lifestyle intersect. The incentive would allow us to take this crucial step in Miami's most vibrant district.

4.2 Capital Investment (if applicable):

a) Project proposed capital investment in real estate



Purchase

Amount \$ 60,000

b) Describe the capital investment in real and personal property (examples: construction of new facility; remodeling of facility; upgrading, replacing, or buying new equipment):

Our capital investment at 260 E Flagler St will focus on aesthetics and functionality, as the space is already in excellent condition with modern AC, perfect electrical and flooring. Upgrades will be minimal, including a partition for storage and a bar/ lounge area—non-structural (no water needed) and permit-free I believe. Interior enhancements will reflect our brand's identity with fresh paint, custom clothing racks, vintage furniture (floating displays, a couch, rugs, and a large mirror), and a cohesive ceiling finish to create a refined "museum of vintage classics" atmosphere. For the exterior, we plan a bold yet simple storefront inspired by the refined minimalism of "Torno Subito," ensuring a sophisticated yet cost-effective impact, standing out with minimum effort. A big part of the grant will go toward inventory expansion, as we need significantly more goods to meet Downtown Miami's demand, while also helping cover initial rent and phased inventory purchases. Additionally, part of the grant will support marketing efforts, including printed flyers, IG ads, and offering beverages or snacks for select clients and events. Since production is handled by artisans in the USA and Europe, no equipment investment is required.

c) List the amount and type (FF&E, equipment, remodeling, etc.) of major capital investment to be made by the applicant in connection with this Miami DDA project:

Amount \$ _	10,000	.FF&E (Fur	niture, Fixtures, & Equipment)
Amount \$_	12,000	. Co <mark>nstruct</mark>	ion/Remodeling
Amount \$_	28,000	Other	18k inventory + marketing, rest initial rent

Section 5. Please initial below indicating your agreement:

5.2 that adherence to the DIF Application, Program Guidelines, and Annual Review requirements is a condition precedent for the receipt of any award in a fiscal year and that the Company's failure to comply results in the loss of eligibility for receipt of DIF awards and the revocation by the Board of Directors or Board of Directors Designee of the certification of the Company as a DIF eligible business;

5.3 <u>Sector</u> that the payment of DIF awards are conditioned on submission of a completed Annual Review Form and subject to specific annual appropriations by the Board of Directors sufficient to pay amounts under the approved Application or as stipulated in the program guidelines;

5.4 _________ that the Company will maintain personnel and financial records related to jobs, wages, and taxes paid which are the subject of this Agreement and submit summary reports of said records to the Miami DDA as part of each annual claims-submission. The Company will retain said personnel and financial records for a period of three (3) years after payment of the last cash incentive award.

5.5 <u>2</u> that the Company will not enter into a lease agreement, or execute a renewal, before the final approval of said incentive.

Section 6. Submission and Contact Information

6.1 Two Signatures are Required for Submission

Name Stefano Zamuner	Name
Title Owner "Mess Of Blues"	Title
Address ¹⁰⁵² Jefferson ave apt 7, Miami Beach FL, 33139	Address
Email <u>stef@messofblues.com</u>	Email
7863276097 Phone	Phone
Signature Shin April 1st, 2025	Signature Date

THE INFORMATION IN SECTIONS 7-10 TO BE COMPLETED BY THE MIAMI DDA

- 10.1 \$: 50,000 The estimated amount of DIF cash incentive awards which the Company is eligible to receive on the project.
- 10.2 Fiscal Year Estimated Amount

FY 2024-2025	<u>\$ 50,000</u>		
FY	\$\$		
FY	_ \$		

Titl, Inc. Sl	UMMARY SHEET/APPLICATION
APPLICANT	Titl, Inc.
HEADQUARTERS LOCATION	Coral Gables, FL
PROPOSED LOCATION IN CITY OF MIAMI	Miami DDA District
OTHER LOCATIONS UNDER CONSIDERATION	Design District, Edgewater, Sunset Harbour
DATE OF DIF APPLICATION	March 19, 2025
OVERALL BUSINESS ACTIVITY/MISSION	A company that specializes in providing real estate closing assistance and title services. They are organized to deliver high-quality support in real estate transactions, continually striving to exceed client expectations.
PROPOSED CAPITAL INVESTMENT	\$68,000
TARGETED DIF INDUSTRIES	Retail
NEW BUSINESS OR EXPANDING BUSINESS	New business to the Miami DDA District
ESTIMATED SQUARE FEET OF OFFICE	500 SF Space
TOTAL NUMBER OF DIRECT JOBS TO BE CREATED/RETAINED	7
EFFORT IN HIRING RESIDENTS IN LOCAL AREA	100%
ESTIMATED ANNUALIZED AVERAGE WAGES	\$150,000
MEDIAN ANNUAL WAGES	\$150,000
ANNUAL EMPLOYEE BENEFIT PACKAGE	\$0
NUMBER OF YEARS TO CREATE NEW JOBS	1
INCENTIVE AWARD APPLIED FOR	\$50,000
ESTIMATED PROJECTED INCENTIVE AWARD	\$50,000
COMMENTS	N/A



INCENTIVE FUND APPLICATION (DIF)

Section 1. Application Instructions

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- 1.3 The completed and signed Application and Agreement must be filed with:

Miami Downtown Development Authority Miami DDA Incentive Fund (DIF) Attention: Business Development

Michaeljohn A. Green Chief of Economic Development & Strategy Email: green@miamidda.com Phone: 305-579-6675 **Carlos Garcia** Business Development Advisor Email: garcia@miamidda.com

Phone: 305-579-6675

1.4 **IMPORTANT NOTE:** This Application must be filed prior to making the decision to locate a new business, or to expand an existing business, in the Miami DDA District. However, an applying Company that is contemplating such a business decision may, upon request and Miami DDA recommendation, be considered by the Board of Directors or the Board of Directors Designee for preserving inducement. If the Board of Directors or the Board of Directors preserving inducement the applying company maintains program eligibility.

Section 2. Employer Identification

2.1 Miami DDA Incentive Fund (DIF)

- a) Name of Company: <u>Titl</u>
- b) Mailing address: <u>9261 E Bay Harbour Dr, Unit 504, Bay Harbour Islands, FL 33154</u>
- c) Primary Company contact (please include phone and email): +1 6475050185
- d) Company's federal employer identification number (EIN): 88-2963442
- e) Company's Florida sales tax registration number (if applicable):
- f) Describe the Company's primary business activities: Property title generation, monitoring and transfer

2.2 a) Has the Company or any of its officers ever been subjected to criminal or civil fines and penalties?

	YES
--	-----

🗙 no

b) If YES, please explain:

Section 3. Project Identification / Information

3.1 Description of the type of business activity or product:

a) Is the business unit a (please choose one):



New business to the Miami DDA District

X Retail

An expansion of an existing Miami DDA business

b) Incentive Fund Program

Start-up

Mid-size

c) Provide a description of the business:

To make real estate simple, smart, and secure.

We're cutting out the paperwork, legal hurdles, and costly delays that make buying, owning or selling a home difficult.

Using the most advanced technology, we bring transparency and peace of mind to every transaction.

With Titl, you get a modern, easy way to handle property—built for today, ready for tomorrow.

3.2 Check the appropriate box and complete the line item:

a)	Project's current location (if applicable):		
	Square footage: EXISTING 250 square ft EXPANSION (if applica	ble) 500 sqft	
	Project's proposed location(s), if different from above: TBD		
	(1) Address: Design District	Square footage	
	(2) Address: Sunset Harbour		
	(3) Address: Edge Water	Square footage	
b)	Start-up		
	Funding series		
	Start-up Partner recommendation		
	Founder resides in		
c)	Retail		
	Annual revenue 150,000		
	Years in business		
	Permit Clinic approval <u>Certificate of Use, Signage, etc.</u>		

3.3 Check the boxes that best defines your business

\square

Regional headquarters office National headquarters office

World headquarters office

Latin America headquarters office



Technology

Finance

- Existing jobs Company-wide: <u>8</u> a) Manager/Director of Marketing/Marketing Associate
 - Existing jobs in Miami DDA District: 🖲 0 b) Sales associate/Business Development/

7 Total number of new jobs created in Miami DDA District : ____ c) Sales Manager

Average annual wages (not including benefits) created by September 30th (City of Miami Fiscal Year): d)

Year	New Jobs	Average Annual Wages	Median Annual Wages	Average Employer Provided Benefits
2025	7	150,000	150,000	NA

3.5 Employment and wages: (Start-up)

- Existing jobs Company-wide: _ a)
- b) Existing jobs in Miami DDA District:
- Total number of new jobs created in Miami DDA District : _____ c)
- Average annual wages (not including benefits) created by September 30th (City of Miami Fiscal Year) d) for each of the years listed below:

Year	New Jobs	Average Annual Wages	Median Annual Wages	Average Employer Provided Benefits

Section 4 Project Impact Information

4.1 Incentive Rationale:

Provide a statement indicating why the incentive award is needed to further the project. What role will the incentive award play in the decision of the applicant to locate or expand in the Miami DDA? Indicate whether there are other communities competing for this project, and if so, which communities, and what incentives are being offered by these communities (if any).

As an early-stage technology and service company based in Miami, this incentive is crucial for Titl to expand its reach to homeowners, landlords, title agents, and brokers, accelerating innovation in the real estate title industry. Our services eliminate title fraud and make property transactions faster, more affordable, and easier to understand.

This incentive will directly impact our decision to expand within the Miami DDA, enabling us to scale operations, invest in technology, and increase hiring. The funding will support outreach initiatives targeting first-time homebuyers and middle-income households, helping them navigate real estate transactions with fewer barriers.

Additionally, title monitoring services will give homeowners a proactive solution to track ownership documents, liens, code violations, and permits—a first-of-its-kind approach. With title fraud on the rise, Titl's platform will actively detect, monitor, and alert Florida homeowners to prevent fraudulent claims on their properties.

We are also evaluating national expansion opportunities, with other regions offering competitive incentives for PropTech companies. The Miami DDA's support will solidify our commitment to growing within the district,

ensuring Miami remains the leading innovation hub for real estate technology.

4.2 Capital Investment (if applicable):

- a) Project proposed capital investment in real estate
 - Rent

Purchase

Amount \$ \$4,000 p/month

b) Describe the capital investment in real and personal property (examples: construction of new facility; remodeling of facility; upgrading, replacing, or buying new equipment):

Office rental, meetings rooms, demo space, new office equipment, marketing/signs, working space, etc...

c) List the amount and type (FF&E, equipment, remodeling, etc.) of major capital investment to be made by the applicant in connection with this Miami DDA project:

Amount \$ \$10,000		FF&E (Furniture, Fixtures, & Equipment)
Amount \$ <u>\$5,000</u>	\$10,000	Construction/Remodeling
Amount \$		Other

Section 5. Please initial below indicating your agreement:

5.1 <u>O.O</u> that Miami DDA will conduct an annual review and verify the financial and personnel records of the Company and/ or perform on site visits to verify employment relating to the new jobs, review said financial and personnel records, and ascertain whether the Company is compliance with the terms of the DIF Application and Program Guidelines;

5.2 <u>O.O</u> that adherence to the DIF Application, Program Guidelines, and Annual Review requirements is a condition precedent for the receipt of any award in a fiscal year and that the Company's failure to comply results in the loss of eligibility for receipt of DIF awards and the revocation by the Board of Directors or Board of Directors Designee of the certification of the Company as a DIF eligible business;

5.3 <u>O.O</u> that the payment of DIF awards are conditioned on submission of a completed Annual Review Form and subject to specific annual appropriations by the Board of Directors sufficient to pay amounts under the approved Application or as stipulated in the program guidelines;

5.4 <u>O.O</u> that the Company will maintain personnel and financial records related to jobs, wages, and taxes paid which are the subject of this Agreement and submit summary reports of said records to the Miami DDA as part of each annual claims-submission. The Company will retain said personnel and financial records for a period of three (3) years after payment of the last cash incentive award.

5.5 <u>0.0</u> that the Company will not enter into a lease agreement, or execute a renewal, before the final approval of said incentive.

Section 6. Submission and Contact Information

- 6.1 Two Signatures are Required for Submission
- Name Ori Ohayon

Title President

Address ______

Email ori.ohayon@titl.co

Phone 6475050185

Signature Ori Ohayon Date March 19, 2025

Name_ Tory Ricalis
TitleCEO
9261 E Bay Harbor Drive, Unit 504, Bay Harbor Address Island, FL 33154
Email_tory.ricalis@titl.co
Phone 9058362473
1. Juli
111

Signature ____ March 19, 2025 Date

THE INFORMATION IN SECTIONS 7-10 TO BE COMPLETED BY THE MIAMI DDA

Section 7. Projected New Revenue to the City of Miami

List the amount and type of projected taxes this project will provide in the form of new revenue to the City of Miami:

Amount \$_____ Property Taxes (if applicable)

Amount \$______ Business Tax Receipt (Chapter 31, Article II, Sec. 31-50)

Amount \$_____ Certificate of Use (Chapter 2, Article IV, Division 2, Sec. 2-207 (a) (3))

Section 8. Estimated Economic Impact

Amount \$_____SalariesAmount \$_____Housing (~30%)Amount \$_____Discretionary Spending (~30%)

Section 9. Application Confirmation

- 9.1 Date Initial Application Received by the Miami DDA <u>3/19/2025</u>
- 9.2 Date Application was Confirmed as Completed by Staff <u>3/20/2025</u>
- 9.3 Date Application Reviewed by Enterprise Committee 4/2/2025
- 9.4 Date Application Reviewed by Board of Directors 4/18/2025

Section 10. Estimated Award and Agreement End Date

- 10.1 \$: 50,000 The estimated amount of DIF cash incentive awards which the Company is eligible to receive on the project.
- 10.2 Fiscal Year Estimated Amount

FY 2024-2025	\$ 50,000
FY	\$
FY	\$

Travel All Over-TAO d/b/a E-Mil	e The Electric Ride SUMMARY SHEET/APPLICATION
APPLICANT	Travel All Over-Tao d/b/a E-Mile The Electric Ride
HEADQUARTERS LOCATION	Washington, D.C.
PROPOSED LOCATION IN CITY OF MIAMI	Miami DDA District
OTHER LOCATIONS UNDER CONSIDERATION	Las Vegas, NV, Orlando, FL, Scottsdale, AZ and Cancun, Mx
DATE OF DIF APPLICATION	March 17, 2025
OVERALL BUSINESS ACTIVITY/MISSION	a Washington, DC-based company offering rentals of electric scooters, bikes, and power wheelchairs. Their services include both hourly and all-day rentals, with complimentary helmets provided to ensure rider safety. In addition to rentals, E-MILE provides repair services for personal electric scooters and bikes, as well as luggage storage solutions for travelers. They also offer guided scooter tours.
PROPOSED CAPITAL INVESTMENT	\$250,810
TARGETED DIF INDUSTRIES	Retail
NEW BUSINESS OR EXPANDING BUSINESS	New business to the Miami DDA District
ESTIMATED SQUARE FEET OF OFFICE	1200 SF Space
TOTAL NUMBER OF DIRECT JOBS TO BE CREATED/RETAINED	8
EFFORT IN HIRING RESIDENTS IN LOCAL AREA	100%
ESTIMATED ANNUALIZED AVERAGE WAGES	\$45,273
MEDIAN ANNUAL WAGES	\$31,205
ANNUAL EMPLOYEE BENEFIT PACKAGE	\$3,000
NUMBER OF YEARS TO CREATE NEW JOBS	1
INCENTIVE AWARD APPLIED FOR	\$50,000
ESTIMATED PROJECTED INCENTIVE AWARD	\$50,000
COMMENTS	N/A



INCENTIVE FUND APPLICATION (DIF)

Section 1. Application Instructions

- 1.1 Please carefully review all Application and Agreement materials.
- 1.2 Contact the Miami Downtown Development Authority using the information below to discuss your project and Application before submitting a formal proposal.
- 1.3 The completed and signed Application and Agreement must be filed with:

Miami Downtown Development Authority Miami DDA Incentive Fund (DIF) Attention: Business Development

Michaeljohn A. Green Chief of Economic Development & Strategy Email: green@miamidda.com Phone: 305-579-6675 Carlos Garcia Business Development Advisor Email: garcia@miamidda.com Phone: 305-579-6675

1.4 **IMPORTANT NOTE:** This Application must be filed prior to making the decision to locate a new business, or to expand an existing business, in the Miami DDA District. However, an applying Company that is contemplating such a business decision may, upon request and Miami DDA recommendation, be considered by the Board of Directors or the Board of Directors Designee for preserving inducement. If the Board of Directors or the Board of Directors preserving inducement the applying company maintains program eligibility.

Section 2. Employer Identification

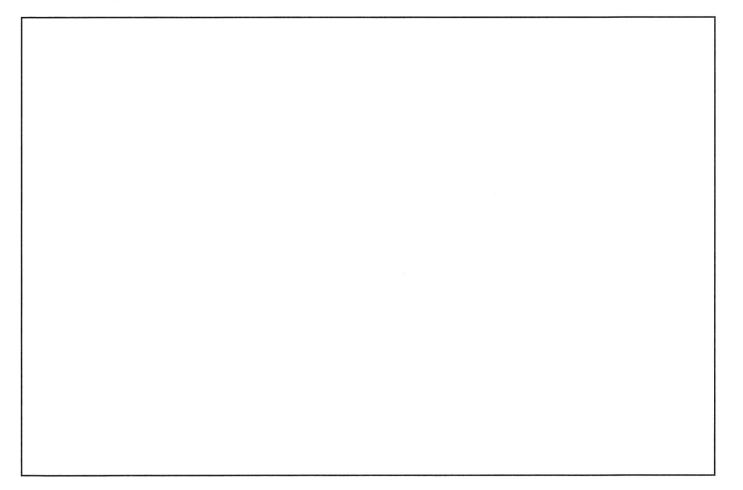
2.1 Miami DDA Incentive Fund

- a) Name of Company: TRAVEL ALL OVER-TAO, LLC dba E-MILE: The Electric Ride
- b) Mailing address: <u>1301 M ST NW #116 Washington, DC 20005</u>
- c) Primary Company contact (please include phone and email): Carlan Burke, 757-675-8322, ride1@e-milerider.co
- d) Company's federal employer identification number (EIN): 87-4045432
- e) Company's Florida sales tax registration number (if applicable): TBA
- f) Describe the Company's primary business activities: E-MILE operates as a full-service center specializing in the retail, rental, repair, and recycling of both residential and commercial electric scooters, bicycles, and mobility wheelchairs.

2.2 a) Has the Company or any of its officers ever been subjected to criminal or civil fines and penalties?

YES	
-----	--

b) If YES, please explain:



Section 3. Project Identification / Information

3.1 Des	scription of the type of business activity or product:			
a)	Is the business unit a (please choose one):			
	New business to the Miami DDA District An expansion of an existing	g Miami DDA business		
b)	Incentive Fund Program			
	Start-up Retail Mid-size			
c)	Provide a description of the business:			
Discover the future of mobility at E-MILE: The Electric Ride Miami! We specialize in the retail, repair, rental, and recycling of electric scooters, electric bicycles, and mobility wheelchairs. Whether you're exploring the vibrant streets of Miami, looking for a convenient and eco-friendly commuting option, or needing reliable mobility solutions, we've got you covered. Our Miami location will offer: Retail: The latest models of electric scooters, e-bikes, and mobility wheelchairs to fit every lifestyle and need. Repair: Expert maintenance and repair services to keep all electric rides in peak condition and UL 2272/2849 certified. Rental: Flexible rental options for hourly, all-day, or overnight use – perfect for locals and tourists alike. Recycling: Environmentally responsible recycling services for electric vehicles and batteries. Why Walk??				
3.2 Che	eck the appropriate box and complete the line item:			
a)	Project's current location (if applicable): 1012 14TH ST NW WASHINGT			
	Square footage: EXISTING <u>1,225</u> EXPANSION (if applicable	.)		
Project's proposed location(s), if different from above:				
	(1) Address: 10 NE 1st Ave Maimi, FL 33132	Square footage		
	(2) Address: 555 NE 15th Street CU-5 Miami, FL 33132			
	(3) Address: 2001 Biscayne Blvd CU-113 Miami, FL	Square footage		

b) Start-up

c)

Funding series
Start-up Partner recommendation
Founder resides in
Retail Annual revenue \$330,000 (based on the Washington, DC location)
Years in business <u>3</u>
Permit Clinic approval 03/17/2025 by Wanda Mendez

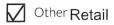
3.3 Check the boxes that best defines your business



Regional headquarters office National headquarters office

World headquarters office

Latin America headquarters office Technology Finance



3.4 Employment and wages: (Retail & Mid-size grant)

b) Existing jobs in Miami DDA District: n/a

c) Total number of new jobs created in Miami DDA District :

d) Average annual wages (not including benefits) created by September 30th (City of Miami Fiscal Year):

Year	New Jobs	Average Annual Wages	Median Annual Wages	Average Employer Provided Benefits
2025	8	\$45,272.86		\$24,000 (up to \$3K each), as Employee Discounts Applies to Part-time, Ful-time and 3rd party Contractors

3.5 Employment and wages: (Start-up)

- a) Existing jobs Company-wide: _
- b) Existing jobs in Miami DDA District: _____
- c) Total number of new jobs created in Miami DDA District : _____
- d) Average annual wages (not including benefits) created by September 30th (City of Miami Fiscal Year) for each of the years listed below:

Year	New Jobs	Average Annual Wages	Median Annual Wages	Average Employer Provided Benefits

Section 4 Project Impact Information

4.1 Incentive Rationale:

Provide a statement indicating why the incentive award is needed to further the project. What role will the incentive award play in the decision of the applicant to locate or expand in the Miami DDA? Indicate whether there are other communities competing for this project, and if so, which communities, and what incentives are being offered by these communities (if any).

E-MILE: The Electric Ride is seeking an incentive award from the Miami DDA to help accelerate the expansion of our innovative electric mobility retail, repair, and recycling center into the Downtown Miami district. This incentive plays a critical role in our decision to locate in Miami, as it offsets the high upfront costs associated with buildout, equipment, electrical upgrades, staffing, and community programming. The financial support will allow us to open faster, hire more locally, and deliver on our mission of creating sustainable, community-driven mobility options for both residents and tourists. This expansion represents a major step for our company, and we have been actively evaluating other markets for growth, including Las Vegas, NV; Scottsdale, AZ; Orlando, FL; and Cancun, Mexico. Each of these locations has demonstrated growing demand for electric micro-mobility solutions and offers certain business-friendly incentives such as tax breaks, flexible commercial zoning, or tourism-driven infrastructure support. However, none match the unique combination of opportunity, support, and synergy offered by Miami.

This expansion represents a major step for our company, and we have been actively evaluating other markets for growth, including Las Vegas, NV; Scottsdale, AZ; Orlando, FL; and Cancun, Mexico. Each of these locations has demonstrated growing demand for electric micro-mobility solutions and offers certain business-friendly incentives such as tax breaks, flexible commercial zoning, or tourism-driven infrastructure support. However, none match the unique combination of opportunity, support, and synergy offered by Miami. We have chosen Miami over these alternatives for several key reasons:

Local Government and Community Support: The City of Miami has demonstrated a commitment to welcoming unique, forward-thinking businesses. Miami DDA's programs, such as this incentive, are clear evidence of the city's active investment in retail innovation and economic growth.
 Culture & Demographics: Miami's youth-driven, eco-conscious, and tech-savvy population aligns with E-MILE's core customer base. The high volume of tourists and working professionals creates a constant demand for flexible mobility solutions, while the city's vibrant Latino and international communities present opportunities for cultural collaboration and brand localization.

Weather & Urban Layout: Miami's year-round climate makes it a prime location for electric scooters, e-bikes, and mobility wheelchairs.
 Additionally, the dense downtown grid supports the use of small-format, last-mile transportation options that align perfectly with our business model.
 Sustainability Alignment: Miami's push toward sustainability and reduced emissions through innovative transit aligns directly with E-MILE's brand values.

Our recycling and repair services reduce landfill waste and extend the life of mobility products—fitting seamlessly with the city's environmental priorities. The incentive award will allow us to activate our Miami storefront with a strong community presence from day one, offering workshops, safety clinics, youth engagement programs, and local hiring opportunities. It also positions us to serve as a model for sustainable, inclusive business in one of the fastest-growing cities in the U.S.

4.2 Capital Investment (if applicable):

- a) Project proposed capital investment in real estate
 - Rent

Purchase

Amount \$ <u>104,400</u>

b) Describe the capital investment in real and personal property (examples: construction of new facility; remodeling of facility; upgrading, replacing, or buying new equipment):

Rental Fleet: Ar mobility wheelcl product demand Retail Inventory stocking the mo Electrical Upgra An estimated \$ demands of char Security & Exte Security weasu install code-cooters Office & Works Investments works Investments works	\$16,000: Based on company research and data on popular models soft in-demand electric bikes and scooters for our retail customers. ades: 10,000 will be invested to install additional electrical outlets and enh arging multiple electric vehicles. These upgrades are critical for safe rior Enhancements (Up to \$50,000): res will include high-resolution surveillance cameras, rolling securit npliant signage and awnings to create an inviting and professional s s, bikes, and mobility wheelchairs—celebrating the culture and ener nop Setup (Up to \$20,000):	eir needs. This assortment also allows us to gauge s in the Miami area, up to \$16,000 will be allocated toward hance the circuit breaker system to meet the power e, efficient operations and fire prevention. y gates, and improved exterior lighting for nighttime visibility and safety. We will also storefront. Additionally, we plan to commission a local Miami artist to paint murals featuring rgy of the city. TV showing safety tips and local riding laws, a mechanic's workbench for on-site repairs, e system for seamless transactions. Marketing thru partnerships with local hotels, retail
c)	List the amount and type (FF&E, equipment, rem applicant in connection with this Miami DDA pro	odeling, etc.) of major capital investment to be made by the ject:
	Amount \$_20,000	_ FF&E (Furniture, Fixtures, & Equipment)
	Amount \$ <u>60,000</u>	_Construction/Remodeling
	07 000	

Amount \$_____Other

Section 5. Please initial below indicating your agreement:

5.1 <u>CB</u> that Miami DDA will conduct an annual review and verify the financial and personnel records of the Company and/ or perform on site visits to verify employment relating to the new jobs, review said financial and personnel records, and ascertain whether the Company is compliance with the terms of the DIF Application and Program Guidelines;

5.2 <u>CB</u> that adherence to the DIF Application, Program Guidelines, and Annual Review requirements is a condition precedent for the receipt of any award in a fiscal year and that the Company's failure to comply results in the loss of eligibility for receipt of DIF awards and the revocation by the Board of Directors or Board of Directors Designee of the certification of the Company as a DIF eligible business;

5.3 <u>CB</u> that the payment of DIF awards are conditioned on submission of a completed Annual Review Form and subject to specific annual appropriations by the Board of Directors sufficient to pay amounts under the approved Application or as stipulated in the program guidelines;

5.4 <u>CB</u> that the Company will maintain personnel and financial records related to jobs, wages, and taxes paid which are the subject of this Agreement and submit summary reports of said records to the Miami DDA as part of each annual claims-submission. The Company will retain said personnel and financial records for a period of three (3) years after payment of the last cash incentive award.

5.5 <u>CB</u> that the Company will not enter into a lease agreement, or execute a renewal, before the final approval of said incentive.

Section 6. Submission and Contact Information

- 6.1 Two Signatures are Required for Submission
- Name Carlan Burke

_{Title} Owner

Address 1301 M ST NW 116 Washington, DC 20005

Email ride1@e-milerider.co

Phone 757-675-8322

Signature_____

Date 02/27/2025

Name	5	 	
Title			
Address			
Email			
Phone			
Signature		 	
Date		 	

THE INFORMATION IN SECTIONS 7-10 TO BE COMPLETED BY THE MIAMI DDA

Section 7. Projected New Revenue to the City of Miami

List the amount and type of projected taxes this project will provide in the form of new revenue to the City of Miami:

Amount \$	Property Taxes (if applicable)
Amount \$	Business Tax Receipt (Chapter 31, Article II, Sec. 31-50)
Amount \$	Certificate of Use (Chapter 2, Article IV, Division 2, Sec. 2-207 (a) (3))

Section 8. Estimated Economic Impact

Amount \$_____SalariesAmount \$_____Housing (~30%)Amount \$_____Discretionary Spending (~30%)

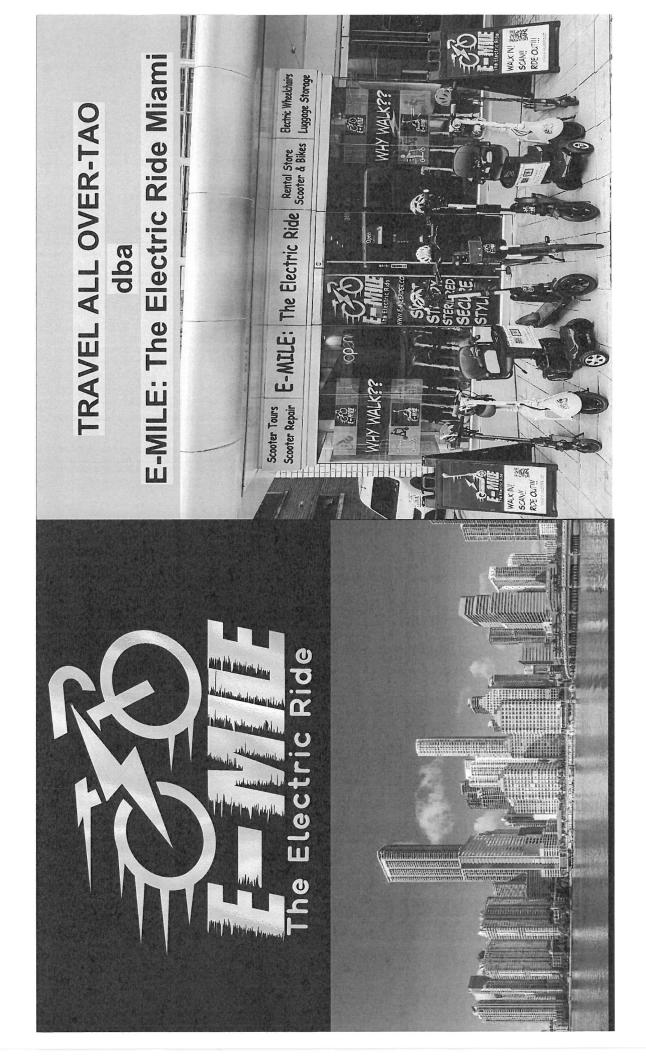
Section 9. Application Confirmation

- 9.1 Date Initial Application Received by the Miami DDA <u>3/17/2025</u>
- 9.2 Date Application was Confirmed as Completed by Staff <u>3/18/2025</u>
- 9.3 Date Application Reviewed by Enterprise Committee <u>4/2/2025</u>
- 9.4 Date Application Reviewed by Board of Directors 4/18/2025

Section 10. Estimated Award and Agreement End Date

- 10.1 \$: 50,000 The estimated amount of DIF cash incentive awards which the Company is eligible to receive on the project.
- 10.2 Fiscal Year Estimated Amount

FY 2024-2025	\$ <u>50,000</u>
FY	\$
FY	\$

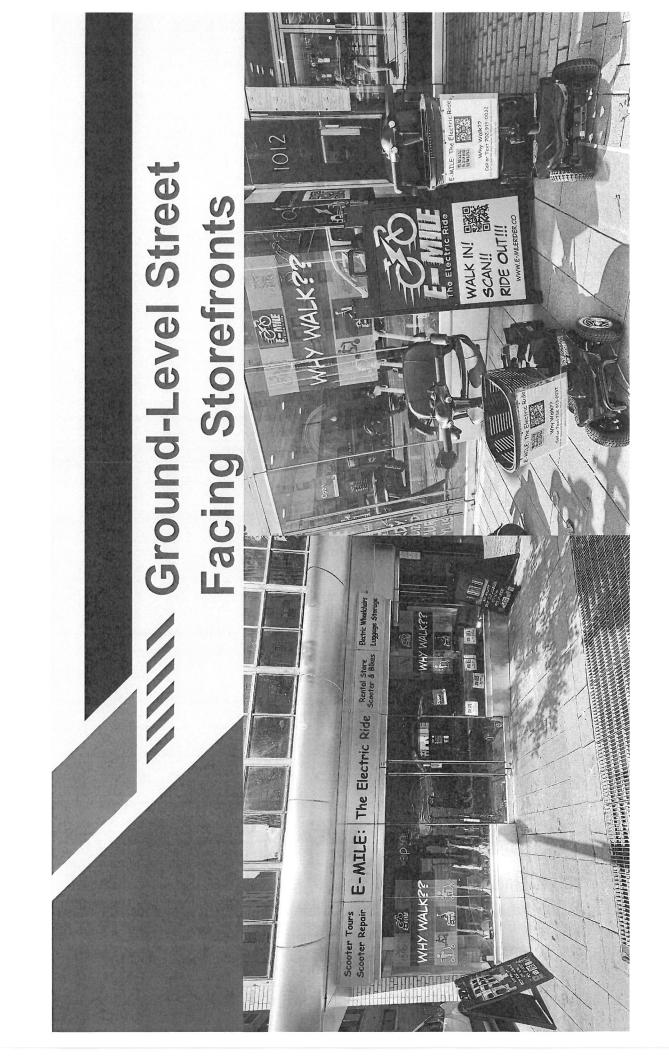




and integrating cutting-edge technology, we aim to build a force in sustainable urban mobility, transforming the way world where cities are greener, transportation is smarter, affordable, and innovative electric mobility solutions. By people navigate cities by making electric transportation expanding our reach, fostering community engagement, Our vision at E-MILE: The Electric Ride is to be a leading We envision a future where every resident, tourist, and individual with mobility challenges has access to safe, E-MILE: The Electric Ride is more than a ride—it's a movement toward a cleaner, more connected, and the standard for convenience, accessibility, and Vision and mobility is truly inclusive for all. environmental responsibility. mobility-forward future. quality products, expert services, and affordable solutions-including At E-MILE: The Electric Ride, we don't just provide rides—we pave the Medicare and Medicaid-supported mobility options—we aim to make transportation solutions. We are committed to enhancing mobility for independence, and fosters community engagement. By offering highthrough the retail, rental, repair, and recycling of electric scooters, At E-MILE: The Electric Ride, our mission is to revolutionize urban residents, tourists, and individuals with physical disabilities mobility by providing accessible, eco-friendly, and innovative We strive to create a sustainable and inclusive transportation ecosystem that reduces environmental impact, empowers electric mobility convenient, safe, and enjoyable for all. way for a cleaner, smarter, and more connected future. electric bicycles, and mobility wheelchairs. Mission

WE EXPECT TO BE THE STANDARD AND NEW LEADER OF

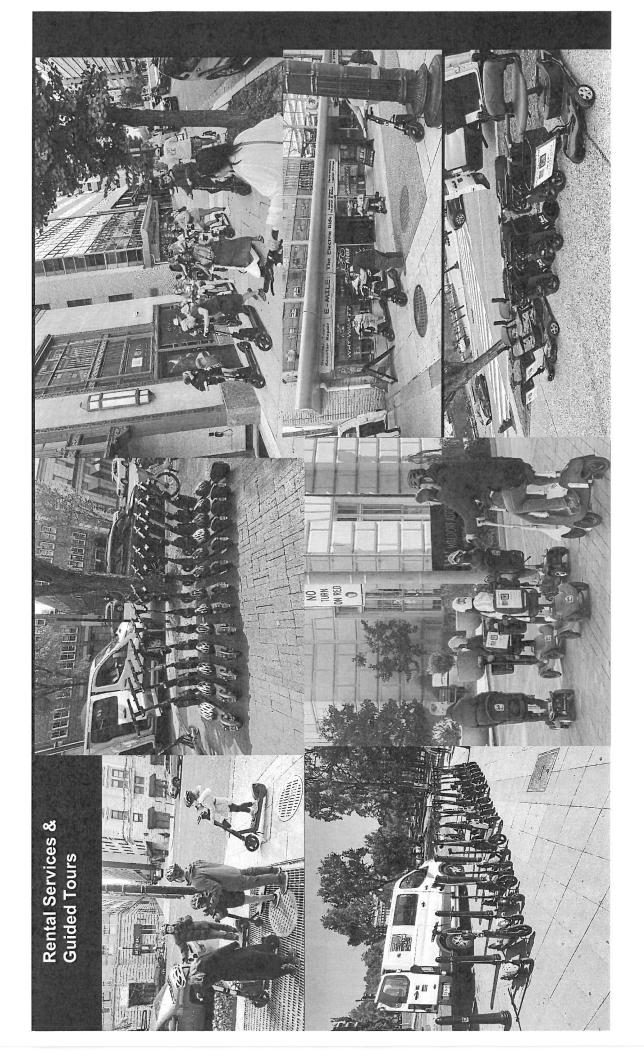
THIS INDUSTRY.



	ture by mentoring and leading community initiatives that promote sustainable urban mobility. Through educational programs, munuity events, and local partnerships, E-MILE will inspire and support residents in adopting greener and more efficient inspire and support residents in adopting greener and more efficient inspire and support residents in adopting greener and more efficient is the preferred location for this expansion, other urban markets, including Tampa and Las Vegas, are also competing for estiment by offering incentives for eco-friendly transportation initiatives. To ensure that Miami remains competitive and capitalizes on existing electric mobility momentum, this grant is vital. It will not only secure E-MILE's investment in Miami but also enhance the city's utation as a leader in sustainable urban transportation. E-MILE's investment in Miami but also enhance the city's utation as a leader in sustainable urban transportation. E incentive award will enable E-MILE to: stablish a comprehensive retail, rental, and repair facility in Miami, contributing to local economic growth and job creation. epidemic, apand mobility solutions for Medicare and Medicaid beneficiaries, enhancing accessibility and reducing financial burdens. and community engagement initiatives to support Miami's thriving scooter culture. "To mone environmental sustainability through electric mobility solutions and recycling programs."
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DC
Washington,
2
Partnerships
New
2025

	Guest Views		7,931			6,393			3,081		2,918			6,775	
ngs			Crystal Gateway Marriott 1700 Richmond Hwy, Arlington, VA, 22202, US		Hyatt House Washington DC / The Wharf	725 Wharf Street SW , Washington, DC, 20024, US		West End Washington DC, Tapestry Collection	DY FILTON 1121 New Hampshire Ave NW, Washington, DC, 20037, US		Hotel Nell 411 New York Avenue NE, Washington, DC, 20002, US		Hilton Washington DC Capitol Hill	525 New Jersey Ave NW, Washington, DC, 20001, US	
Hotel Listings	Hotels			MARRIOTT		HYATT house		TAPESTRY	COLLECTION In Hiles				æ	Hilton	
	Projects & Programs														
	On Your Street Safety I	Address	3403 M St NW	1512 Okie St NE	3410 Wisconsin Ave NW	1412 Q St NW	1331 4th St, Suite 107 SE	201 M St NE	600 H St, Suite D, NE	3411 M St NW	2227 Town Ctr Dr SE	502 23rd St NW	Mobile	3927 Georgia Ave NW	1012 14th St NW R1
ov/page/district-e-bike-incentive-program	Good Getting Around	Authorized Retailer Name	Bicycle Pro Shop	BicycleSPACE	Conte's Bike Shop - Cathedral Heights	Conte's Bike Shop - Logan Circle	Conte's Bike Shop - Navy Yard	REI Bike Shop	The Daily Rider	Trek - Georgetown	Trek - Skyland	King Electric Bikes	Mittens Pop-Up	FLY E-Bikes	E-MILE: The Electric Ride
lov/page/	d.														



Femme Progressiv	e LLC SUMMARY SHEET/APPLICATION
APPLICANT	Femme Progressive LLC
HEADQUARTERS LOCATION	New York, NY
PROPOSED LOCATION IN CITY OF MIAMI	Miami DDA District
OTHER LOCATIONS UNDER CONSIDERATION	Aventura, FL
DATE OF DIF APPLICATION	February 28, 2025
OVERALL BUSINESS ACTIVITY/MISSION	Femme Progressive LLC is a fashion brand dedicated to celebrating authenticity and self-confidence through innovative and customizable clothing for both women and men. Their mission focuses on advocating self-expression and embracing individuality. The brand's flagship store is located at 2166 Frederick Douglass Blvd, New York, NY 10026.
PROPOSED CAPITAL INVESTMENT	\$292,000
TARGETED DIF INDUSTRIES	Retail
NEW BUSINESS OR EXPANDING BUSINESS	New business to the Miami DDA District
ESTIMATED SQUARE FEET OF OFFICE	2700 SF Space
TOTAL NUMBER OF DIRECT JOBS TO BE CREATED/RETAINED	10
EFFORT IN HIRING RESIDENTS IN LOCAL AREA	100%
ESTIMATED ANNUALIZED AVERAGE WAGES	\$45,000
MEDIAN ANNUAL WAGES	\$41,000
ANNUAL EMPLOYEE BENEFIT PACKAGE	\$1,000
NUMBER OF YEARS TO CREATE NEW JOBS	1
INCENTIVE AWARD APPLIED FOR	\$50,000
ESTIMATED PROJECTED INCENTIVE AWARD	\$50,000
COMMENTS	N/A



INCENTIVE FUND APPLICATION (DIF)

Section 1. Application Instructions

- 1.1 Please carefully review all Application and Agreement materials.
- 1.2 Contact the Miami Downtown Development Authority using the information below to discuss your project and Application before submitting a formal proposal.
- 1.3 The completed and signed Application and Agreement must be filed with:

Miami Downtown Development Authority Miami DDA Incentive Fund (DIF) Attention: Business Development

Michaeljohn A. Green Chief of Economic Development & Strategy Email: green@miamidda.com Phone: 305-579-6675 Carlos Garcia Business Development Advisor Email: garcia@miamidda.com Phone: 305-579-6675

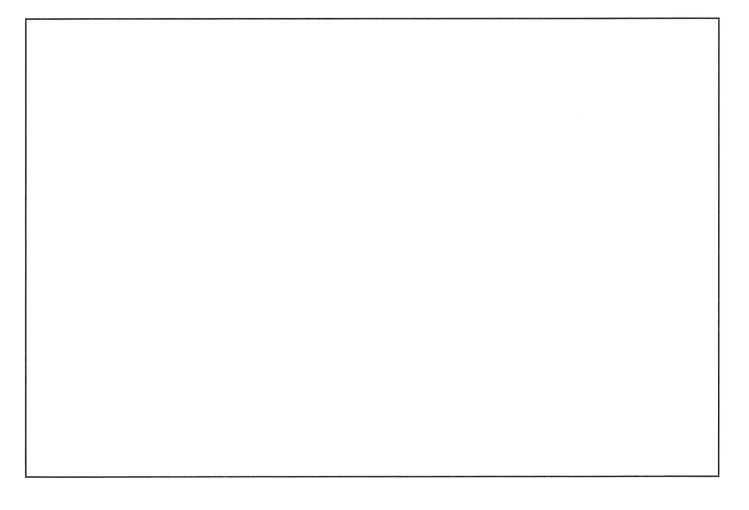
1.4 **IMPORTANT NOTE:** This Application must be filed prior to making the decision to locate a new business, or to expand an existing business, in the Miami DDA District. However, an applying Company that is contemplating such a business decision may, upon request and Miami DDA recommendation, be considered by the Board of Directors or the Board of Directors Designee for preserving inducement. If the Board of Directors or the Board of Directors preserving inducement the applying company maintains program eligibility.

Section 2. Employer Identification

2.1 Miami DDA Incentive Fund (DIF)

a)	Name of Company	Femme Progr	ressive LLC	
b)	Mailing address:	1455 North Treasure drive Unit S	5 O, North Bay Village FL 33141	
c)	Primary Company o	contact (please include phone and email):	646 709 1241 conde.mariame@gmail.co	m
d)	Company's federal	employer identification number (EIN):	992669589	
e)	Company's Florida	sales tax registration number (if applicable):	incompating designing and developing despace groups	
f)	Describe the Comp	pany's primary business activities:	ique creating , designing, and developing dresses , gowns , unisex sportswear and accessories	
2.2 a) Ha	as the Company or a	ny of its officers ever been subjected to crim	inal or civil fines and penalties?	

b) If YES, please explain:



Section 3. Project Identification / Information

3.1 Description of the type of business activity or product:



Is the business unit a (please choose one):

New business to the Miami DDA District

An expansion of an existing Miami DDA business

- b) Incentive Fund Program
 - Start-up

Ketail

Mid-size

Provide a description of the business: c)

Femme Progressive french for Progressive Women is a High End brand that first gained recognition for its exquisite luxury dresses and gowns Made in their in house Ateller by a team of experts in Pattern Making and Garment constructions with over 15 to 35 Herme Progressive trench for Progressive Women is a high End brand that first ganed recognition for its exquisite luxury dresses and gowins Made in their in house Ateler by a team of experts in Pattern Making and Lammen Constructions with over 10 to 30 years of experience. The brand's main mision is to allow women to celebrate belows in confidence as equisite luxury dresses and gowins Made in their in house Ateler by a team of experts in Pattern Making and Lammen Constructions with over 10 to 30 years of experience. The brand's main mision is to allow women to celebrate belows in confidence as edusite leagues and what better way to do so than with are consciously created for them and customized to their unique measurements. Over time, the brand has expanded its product lines to include A Ready-to-Wear fashino forward contemporary Line with exclusive pieces , a Jewelry and accessories line, and A Unisex Sportswara line with several bestading graphics that helped introduce the brand to a whole new market attracting a huge wave of male clients too. The brand focuses primarily on craftsmanship with over 90 percents of its products : from dresses, to the sweatshirts and the Jewelry made by well trained aritisms including the designer herself. The brand also focuses any asustabile fashion environment from its fabrication (using fabrics like silks , cottons and wools), down to its custom strategy which allows clients to get their purchased garment customized to their specific measurments to reduce the possibilities of returns and wasted inventories . Through the tailoring and alterations also provided by the team, clients get to revamp and repurpose their garments to encourage less waste The Femme Progressive Clientele ranges from custom-order clients who come into the boutique by appointment, to the ready-to-wear shoppers looking to purchase pieces they see through the boutique windows While it caters to women aged 18 to 75, it also offer stylish options for men and children. On the B2B end , The business provides high-end pattern-making services to other luxury fashion brands such as Oscar de la Renta , Calvein Klein , J. Mendel to name a few aiming to provide additional factorial services such as sample making and production services during the years to come The Femme Progressive flagship boutique in New York has been successful for over seven years in the culturally rich and diverse neighborhood of Harlem near central park, morning side park and amongst other successful businesses such as Levain Bakery, Blyd Bistro, Vinateria, Lido harlem and Melba's harlem. The designer Mariame hopes to place the boutique in a similarly vibrant, high-traffic location here in Miami.

3.2 Check the appropriate box and complete the line item:

a)		5 North Treasure Drive Unit 50 North Bay Village , FL 33141
	Square footage: EXISTING800 sqft	EXPANSION (if applicable)
	Project's proposed location(s), if different from	n
	above: (1) Address: (2) Address: (3) Address: 70	NE 2nd Ave, Miami, FL 33132 Square footage 2700
	851 NE	1st Ave, Miami, FL 33132 Square footage 882
	Aventura Mall. Aventura Mall, 19501 Biscayne E	Slvd, Aventura, FL 33180Square footage700
b)	Start-up	
	Funding series	
	Start-up Partner recommendation	
	Founder resides in	
c)	Retail	
	Annual revenue\$135,000	
	Years in business8	
	Permit Clinic approvalye	5

3.3 Check the boxes that best defines your business

Regional headquarters office Ational headquarters office World headquarters office	Latin America I Technology Finance	headquarters office	Other
3.4 Employment and wages: (Retail & Mid-size gran	t) 1	lab. Creative Director (Dat	town Moleon
a) Existing jobs Company-wide:		Job: Creative Director/Pat	

b) Existing jobs in Miami DDA District:_____

c) Total number of new jobs created in Miami DDA District : 10 total 2 Sales and Marketing

d) Average annual wages (not including benefits) created by September 30th (City of Miami Fiscal

Year	New Jobs	Average Annual Wages	Median Annual Wages	Average Employer Provided Benefits
2025	10	\$45,000	\$41,000	1,000

3.5 Employment and wages: (Start-up)

۱*(*)

- a) Existing jobs Company-wide:____
- b) Existing jobs in Miami DDA District:
- c) Total number of new jobs created in Miami DDA District :
- d) Average annual wages (not including benefits) created by September 30th (City of Miami Fiscal Year) for each of the years listed below:

Year	New Jobs	Average Annual Wages	Median Annual Wages	Average Employer Provided Benefits

Section 4 Project Impact Information

4.1 Incentive Rationale:

Provide a statement indicating why the incentive award is needed to further the project. What role will the incentive award play in the decision of the applicant to locate or expand in the Miami DDA? Indicate whether there are other communities competing for this project, and if so, which communities, and what incentives are being offered by these communities (if any).

First, please allow me to express my sincere gratitude for the opportunity. I am truly thankful for being considered for this venture. The Incentive Award will be crucial in advancing the project, as the spaces we are considering for our boutique require various levels of work. Some need minor structural adjustments, while others require more significant renovations. The award will assist in transforming these spaces into a fashion-forward boutique that aligns with our brand's aesthetic, which will be key in attracting new clientele and supporting our marketing efforts.

Additionally, the Incentive Award will play a pivotal role in hiring qualified staff from the local community, which will streamline the production of our merchandise and inventory. Since most of our products will be made in-house, the efficient staffing will significantly improve our turnaround

time.

The financial support from the incentive will also serve as a safety net for the business, especially during the initial phase while we wait for commercial traffic in the area to reach its peak. This funding will provide us with the flexibility to navigate unexpected challenges and help sustain the business as it reaches a point of stability and growth within its new community. Ultimately, the Incentive Award will allow us to implement creative strategies to attract clients from

outside the local area, ensuring the boutique thrives and grows in its new environment.

4.2 Capital Investment (if applicable):

b)

a) Project proposed capital investment in real estate

\$192,000

Describe the capital investment in real and personal property (examples: construction of new facility; remodeling of

Purchase

facility; upgrading, replacing, or buying new equipment):

I am estimating a capital investment of about \$100,000 for this project as about 40k will be going towards the sewing equipments : 20K on the sewing machines and embroidery machines , 10K on the Draping Mannequins different sizes , 10K on Display Mannequins .

Amount \$

60k into the construction of the new facility , the signage and the interior set up of the boutique with proper lighting and racks , shelving units etc. .

c) List the amount and type (FF&E, equipment, remodeling, etc.) of major capital investment to be made by the applicant in connection with this Miami DDA project:

AMOUNT \$20k sewing Machines and embroidery machine equipmen	<u>ts</u> FF&E (Furniture, Fixtures, & Equipment)
Amount \$ 10k Draping Mannequins	Construction/Remodeling
AMOUNT \$10k Draping Mannequins 10k Display mannequins AMOUNT \$50k on Construction of space and interior Design	Other
installation with racks and shelves , lighting	
10k on Furniture , plants decor , mirrors	
, trims and materials , tools ,scissors ,rulers measuring ta	pes.

Section 5. Please initial below indicating your agreement:

 $5.1 \underline{\text{MC}}$ that Miami DDA will conduct an annual review and verify the financial and personnel records of the Company and/ or perform on site visits to verify employment relating to the new jobs, review said financial and personnel records, and ascertain whether the Company is compliance with the terms of the DIF Application and Program Guidelines;

5.2 <u>MC</u> that adherence to the DIF Application, Program Guidelines, and Annual Review requirements is a condition precedent for the receipt of any award in a fiscal year and that the Company's failure to comply results in the loss of eligibility for receipt of DIF awards and the revocation by the Board of Directors or Board of Directors Designee of the certification of the Company as a DIF eligible business;

 $5.3 \underline{MC}$ that the payment of DIF awards are conditioned on submission of a completed Annual Review Form and subject to specific annual appropriations by the Board of Directors sufficient to pay amounts under the approved Application or as stipulated in the program guidelines;

5.4 <u>MC</u> that the Company will maintain personnel and financial records related to jobs, wages, and taxes paid which are the subject of this Agreement and submit summary reports of said records to the Miami DDA as part of each annual claims-submission. The Company will retain said personnel and financial records for a period of three (3) years after payment of the last cash incentive award.

5.5 <u>MC</u> that the Company will not enter into a lease agreement, or execute a renewal, before the final approval of said incentive.

Section 6. Submission and Contact Information

6.1 Two Signatures are Required for Submission

Name	Mariame Conde
Title	Creative Director
Address	1455 North Treasure drive , unit 50 North Bay Village , FL ,33141
Email	conde.mariame@gmail.com
Phone	646 709 1241
Cionatura	(anasy)
Signature	
Date	02/28/2025

Name	Mariame Conde
	Creative Director
	1455 North Treasure drive , unit 50 North Bay Village , FL ,33141
Email <u>co</u>	onde.mariame@gmail.com
Phone	646 709 1241
	(1000st)
Signature _	<u> </u>
Date	02/28/2025

THE INFORMATION IN SECTIONS 7-10 TO BE COMPLETED BY THE MIAMI DDA

Section 7. Projected New Revenue to the City of Miami

List the amount and type of projected taxes this project will provide in the form of new revenue to the City of Miami:

Amount \$	Property Taxes (if applicable)
Amount \$	Business Tax Receipt (Chapter 31, Article II, Sec. 31-50)
Amount \$	Certificate of Use (Chapter 2, Article IV, Division 2, Sec. 2-207 (a) (3))

Section 8. Estimated Economic Impact

Amount \$_____SalariesAmount \$_____Housing (~30%)Amount \$_____Discretionary Spending (~30%)

Section 9. Application Confirmation

- 9.1 Date Initial Application Received by the Miami DDA 2/28/2025
- 9.2 Date Application was Confirmed as Completed by Staff 2/29/2025
- 9.3 Date Application Reviewed by Enterprise Committee 4/2/2025
- 9.4 Date Application Reviewed by Board of Directors 4/18/2025

Section 10. Estimated Award and Agreement End Date

- 10.1 \$: 50,000 The estimated amount of DIF cash incentive awards which the Company is eligible to receive on the project.
- 10.2 Fiscal Year Estimated Amount

FY 2024-2025	\$ 50,000		
FY	\$		
FY	\$		



DOWNTOWN DEVELOPMENT AUTHORITY

Monthly Results Report

March 2025

Counselors. Creators. Connectors.

March PR Activity

MEDIA RELATIONS & CONTENT CREATION

- Distributed information on parking and safety walks ahead of the Ultra Music Festival, securing coverage in *Miami Herald*, *El Nuevo Herald* and *CBS 4*.
- Collaborated with the UFC team to plan media outreach, drafted media advisories for the BOXR event and Fan Experience and began coordination with influencers to promote event.
- Invited media to the 3D Development launch and secured placements in *Florida Trend* and *Floridian Development*.
- Secured two *Miami Today* opportunities on Flagler Street beautification and Freebee update; slated to run on 4/2.
- Secured interest from Telemundo's *Hoy Dia* for segment on downtown soccer field, timed with launch on April 21.
- Secured interest with CBS 4 for segment spotlighting \$15 lunch options in Downtown.
- Secured interest with NBC 6 on DCCG grants, interview to be timed with launch.
- Began planning for 4/10 Permit Clinic 100th anniversary celebration.
- Updated press release for FC Barcelona partnership, and revised invitation for activation.
- Drafted messaging and statements as needed.
- Updated the Business Minute tracker weekly.

MANAGEMENT ACTIVITIES

- Attended board and business development meetings.
- Participated in weekly Freebee calls.
- Conducted biweekly client meetings.
- Shared weekly media mentions and clippings.

RESULTS TO DATE (Jan. 1 – Mar. 31, 2025)



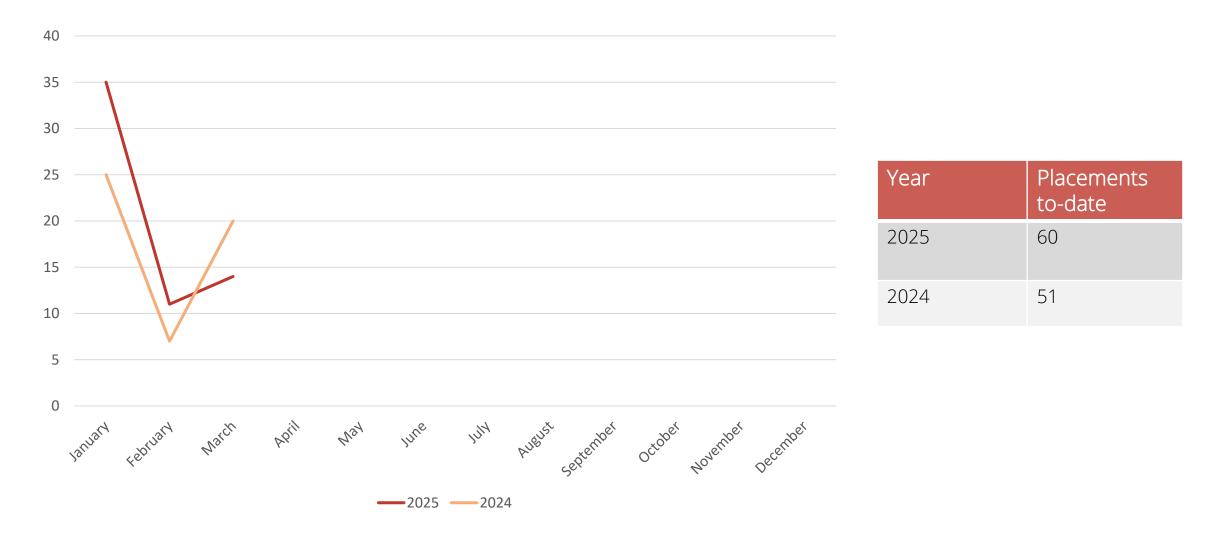
Published Media Placements



Media Impressions



Year-to-Year Comparison*



*Includes all DDA mentions

Instagram Activity

(Jan 1, 2025 – March 28, 2025 compared to Jan 1, 2024 – March 28, 2024)

LinkedIn Activity

(Jan 1, 2025 – March 28, 2025 compared to Jan 1, 2024 – March 28, 2024)

Impressions	Engagements	Audience	<u>Audience Gained</u>	Impressions	Engagements	Audience	Audience Gained
220,908 ≥73.2%	3,241 ≥82.7%	62,443 ≯8.8%	1,854 ≌34.4%	7,208 ≥ 52.3%	597 ⊻41.3%	9,743 75.2%	143 73.6%
Published Posts 188 \sigma 34.3%		Net Audience Growth 627 \u00e960%		Published Posts 18 \sigma 5.3%		Net Audience Growth 139 ≯1.5%	

CONTENT CREATION & PERFORMANCE

- PoP we drove a 9% increase in audience on Instagram and increases in audience, audience gained and net audience growth on LinkedIn.
 - PoP and MoM results are skewed due to increased engagement and reach from last year's UFC collaboration. The "where to watch" post drove 922,260 impressions and 9,340 engagements alone, so we anticipate this year's collaboration in April driving similar results.
- The lowest-performing Instagram posts this period (iii Points Seminar Reel, Bespoke Reel, Permit Clinic Reel, Learn More Image) lacked engaging details, such as strong visuals. We will continue to work with the team to craft content that resonates with the audience and encourages interaction.
- We also recommend continuing to focus on relevant, timely content that highlights key developments and engaging community events.

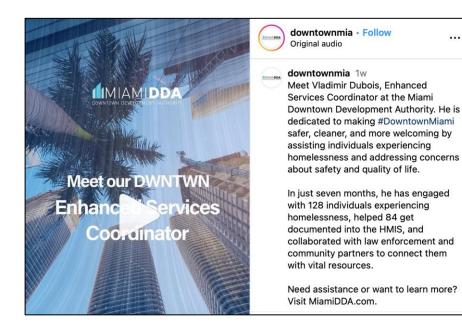
MANAGEMENT ACTIVITIES

- Supported planning of Miami DDA "Business Minute" social series, including drafting the Business Minute script
- Developed content series to showcase Miami DDA's work to help residents, visitors and businesses
- Supported in planning of UFC social content and boosted content
- Supported on same day posting and story requests outside of our planned calendar
- Continued to share additional LI content
- Daily community management

March Top Performing Content

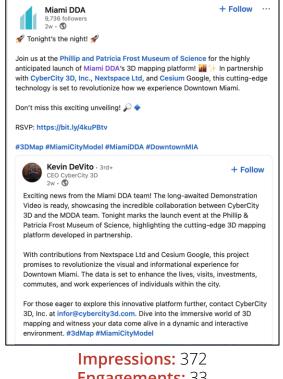
...

Instagram



Impressions: 3,212 **Engagements:** 314 **Engagement Rate:** 9.8% Industry Standard: 1.23%

LinkedIn



Engagements: 33 **Engagement Rate:** 8.9% Industry Standard: 1.23%

Optimizations based on insights:

March's top-performing Instagram post was the introduction of Vladimir Dubois and his work to improve Downtown Miami. We're seeing that community-focused content drives strong engagement, and we recommend continuing to highlight locals and their impact. On LinkedIn, the post promoting the Miami DDA's 3D mapping platform launch performed the best. This likely resonated because it showcased innovative technology and its potential to shape the future of Downtown Miami.



PUBLIC RELATIONS

- Pitch UFC event for business impact stories, the BOXR event and promoting the Fan Experience.
- Pitch 100th Permit Clinic session.
- Support FC Barcelona announcement and coordinate media/influencer outreach for the exhibition.
- Plan media outreach for the Flagler Street re-opening, timing TBD.
- Coordinate interview with Journal of Urban Regeneration and Renewal for Christina and MJ.
- Continue outreach efforts for the 3D Development launch.
- Continue outreach efforts around Business Incentives grants, announcing year two of the program.
- Continue identifying timely news opportunities to position Miami DDA as a key source.
- Draft talking points for CAMACOM Conference.

SOCIAL MEDIA

- Expand boosted posts strategy to drive more engagement on FB/IG.
- Execute UFC social content, collaborations and boosts.
- Record four to six testimonials with community partners, incentive grant recipients and Permit Clinic clients for use on social.
- Continue Miami DDA "Business Minute" social series on IG and LinkedIn.
- Continue crafting content calendar and draft posts to highlight the Miami DDA's programs and initiatives.
- Support planning for parking campaign.

MANAGEMENT ACTIVITIES

- Share monthly report.
- Attend business development and board meetings; call in for committee meetings.
- Participate in Freebee bi-weekly marketing meetings.

Looking Ahead

Planned Activity for April 2025

MIAMIDDAMARE V E N T S2025

Events received as of March 25

Grant Recipients Events
Funding Partner/Sponsored

- Networking Events
- MiamiDDA Networking Events
- ▲ Conferences
- Partnership Event
- ★ Events by Invitation

Date	Time	Event	Location	
TBD	TBD	Comedy and Dance Town Festival 2025	James L. Knight	
Mar 1-2	TBD	Open House Miami	Various Locations in Downtown Miami	1
Mar 4 & 18	TBD	Craft Nite	Brickell Soul's Outdoor area at 609 Brickell	1
Mar 6	6:00PM	Discover Downtown Miami In 3D: Unveiling Miami DDA's Interactive Map Phillip and Patricia Frost Science Mus		•
Mar 8	11:00AM	PAMM Free Second Saturday	Pérez Art Museum Miami	1
Mar 13	6:00PM	Casa Gianna Grand Opening	Gale 601 NE 1st St	•
Mar 13	2:00PM	Longevity Science Summit 2025	The Crush at the East Hotel	
Mar 13	5:00PM	Wolfson Market & Movie Night	Miami Dade Wolfson Campus	
Mar 18	6:00PM	Miami DDA & Mana Hubs Networking Event	Mana Hubs 21 SE 1st Ave	•
Mar 18	7:00PM	The Art of Venetian Masks	Frist Miami Presbyterian Church	1
Mar 21	7:30PM	Women in Music – Miami Soundwave Powered by Jim Beam	Mama Tried	
Mar 26-27	TBD	World Theater Day	Ruta Teatral - Various Locations in Downtown Miami	4
Mar 27	TBD	Floating Films	Pérez Art Museum Miami	1
Mar 27, 28	8:00AM	eMerge Americas	Miami Beach Convention Center	
Mar 28,29,30	4:00PM	ULTRA Music Festival	Bayfront Park	
Mar 30	TBD	Circus Day at the Park	Les - Ailes De Desir Foundation The Underline	1



Disclaimer: The details outlined in this calendar of events are subject to change without prior notice. We present you with information provided by a third party. Kindly note that this information can be altered without warning.

MIAMIDDAAPRE V E N T S2025

Grant Recipients Events
Funding Partner/Sponsored
Networking Events

- MiamiDDA Networking Events
- ▲ Conferences
- 🖸 Partnership Event
- ★ Events by Invitation

Events received as of March 25

Date	Time	Event	Location	
Apr 2	7:00PM	nightLAB: Nature Unleashed Presented by the Miami DDA	Phillip and Patricia Frost Museum of Science	1
Apr 3 - 13	Times Vary	Miami Film Festival	Downtown Miami	
Apr 6	10:00AM	KIDS JAMM at PAMM	Pérez Art Museum Miami	
Apr 6	10:00AM	Sensory Sunday	HistoryMiami Museum	
Apr 8	10:00AM	LaunchLab Downtown Miami Making Your Business a Reality	Miami DDA Office	•
Apr 10	12:00PM	ULI Miami Symposium Committee	Mandarin Oriental, Miami	
Apr 11	7:00PM	Lazer Evenings	Phillip and Patricia Frost Museum of Science	
Apr 12	10:00AM	Free Family Fun Day: Earth Day	HistoryMiami Museum	
Apr 12	11:00AM	PAMM Free Second Saturdays: eARTh Day Teen Takeover	Pérez Art Museum Miami	4
Apr 12	1:30PM	Family Fest & Heritage Fest 2025	Adrienne Arsht Center	6
Apr 15	TBD	Craft Night	609 Brickell Ave	1
Apr 19	11:00AM	Earth Day 2025: Presented by FPL SolarNow	Phillip and Patricia Frost Museum of Science	
Apr 21	Times Vary	The Downtown Cup	Julias & Henry's	
Apr 24	6:00PM	Lexus Corporate Run	Bayfront Park	4



ONGOING

Ongoing - Olympia Arts Miami - StreetStages – Winter Series Feb - Mar 2025 Ongoing - RUNADIC - Mondays, Wednesdays, & Saturdays Ongoing - Miami Bus Tours celebrating BFI's 20 Year Anniversary Ongoing - Miami Worldcenter: A Space for Artists and Art Lovers Mondays - Noche de Arte by collaboARTive Tuesdays and Thursdays: FREE Yoga - Bayfront Park Tuesdays - Baptist Health Brickell Run Club Powered by Nike

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