

## **AGENDA**

## **Business Development and Marketing Committee Meeting**

Miami Downtown Development Authority 200 S. Biscayne Blvd., Suite 2929 Miami, FL 33131 Wednesday, February 7, 2018 | 9:00 A.M. Miami DDA Conference Room

## **Committee Members:**

Nitin Motwani, Chair and Miami DDA Board Member
Alicia Cervera - Miami DDA Board Member
Danet Linares - Miami DDA Board Member
Gary Ressler – Miami DDA Board Member
Al West – Miami DDA Board Member
Greg West – Miami DDA Board Member
Dylan Finger
Robert Hill
Randy Olen
Amy Lawrence

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- 1. Welcome & Introductions
- 2. Legislation

A RESOLUTION OF THE MIAMI DOWNTOWN DEVELOPMENT AUTHORITY OF THE CITY OF MIAMI, FLORIDA ("MIAMI DDA"), WITH ATTACHMENT(S), BY A FOUR-FIFTHS (4/5THS) AFFIRMATIVE VOTE, AFTER AN ADVERTISED PUBLIC HEARING, RATIFYING, APPROVING, AND CONFIRMING THE EXECUTIVE DIRECTOR'S FINDING, ATTACHED AND INCORPORATED AS ATTACHMENT "A," COMPETITIVE NEGOTIATION **METHODS** AND **PROCEDURES** ARE PRACTICABLE OR ADVANTAGEOUS FOR THE MIAMI DDA, PURSUANT TO SECTION 18-85(A) OF THE CODE OF THE CITY OF MIAMI, FLORIDA, AS AMENDED; WAIVING THE REQUIREMENTS FOR SAID PROCEDURES; AUTHORIZING THE ALLOCATION OF FUNDS IN A TOTAL AMOUNT NOT TO EXCEED \$25,000.00 TO ELEPHANT SKIN LLC, A FLORIDA CORPORATION, FOR VIDEO PRODUCTION RELATED SERVICES; AUTHORIZING THE EXECUTIVE DIRECTOR TO NEGOTIATE AND EXECUTE ANY AND ALL NECESSARY DOCUMENTS, IN A FORM ACCEPTABLE TO THE GENERAL COUNSEL, FOR SAID PURPOSE.

3. Presentation: Nicholas Martinez - IDA Value of US Downtowns - Miami



- 4. Residential Market Study proposal approval
- 5. Updates:
- a. Schools Strategy Report for Additional School Options
- b. Marketing
  - i. Property Managers Reception
  - ii. Miami DDA APP
- **Business Development** 
  - i. MFF & HFA Events
  - ii. Refresh Miami Fireside Chat
- Public Relations SMS Report 6.
- 7. New Business
- 8. Meeting Adjournment

Next meeting: Wednesday, March 7, 2018 - 9:00 A.M.